



## IT Innovators

Business Technology Solutions

### Client Success Story

Neige, Inc.

### ***Empowering your business fast with Microsoft Financing***

**Customer:** Neige, Inc.

**Web Site:** [www.NeigeClothing.com](http://www.NeigeClothing.com)

**Customer Size:** Approx. 6

**Industry:** Manufacturing

**Partner:** IT Innovators

**Partner Web Site:**

[www.ITinnovators.com](http://www.ITinnovators.com)

**Customer Profile:**

Neige Clothing is a premier manufacturer of children's wear. Sold exclusively through fine clothing stores such as Neiman Marcus and Barneys New York.

**Software and Services:**

Microsoft Small Business Server 2003

Microsoft Exchange 2003

Trend Micro Messaging Suite

**Hardware:**

Dell PowerEdge 2600

Pocket PC 6700

Sonicwall TZ-170

For more information about other client success stories visit our website at:

[www.ITinnovators.com/casestudies](http://www.ITinnovators.com/casestudies)

*"We were able to finance our computers and software fast and easy using Microsoft Financing. What a great service to assist our business to be competitive while preserving our operating cash."*

Cornel Catrina, President

**Business Need:**

Neige, Inc. had many business needs that called for multiple IT solutions. They needed group email and calendars for secure access when out of the office, as well as, when they were in the office. They also needed the ability to store their data in a centrally shared location that was being backed up for protection. Other needs included secure remote access to their PC's and the data from the outside world at their convenience. Lastly, they needed to know that their company information was secure and safe from outside threats and viruses.

Cornel knew the technology was important and needed to be competitive but he didn't want to expend his cash. He also knew this technology would need to be managed and maintained to run smoothly. This would insure his investment would last for years to come.

**Solution:**

IT Innovators implemented a Microsoft financed deal for Neige that included a Microsoft Small Business Server, a Sonicwall Firewall, a centralized Trend Micro solution and a monthly maintenance and ProCare plan, all bundled into an affordable monthly payment for Neige. This solution gave them the much needed technology today that their business required.

**Benefits:**

Neige sees many benefits from this Win-Win scenario. They have already seen a significant difference in productivity with the scheduling of their meetings. An improved speed with the new server. Cornel stated, our employees no longer need to hunt for the data now, it's all in one location and I know it's being backed up. And since they travel, being able to work remotely benefits them as well as the company.

