



IT Innovators

Business Technology Solutions

Client Success Story

Turner Green
Afrasiabi & Arledge, LLP

Staying Connected with your Pocket PC and Outlook Mobile Access for Exchange 2003

Customer: Turner Green
Web Site: www.TurnerGreen.com
Customer Size: Approx. 10
Industry: Legal
Partner: IT Innovators
Partner Web Site:
www.ITinnovators.com

“This technology is awesome! Now I can stay connected with all of my outlook information in & out of the office and in the courtroom. Something I really needed to more effectively manage my time and schedule.”

Todd Green, Managing Partner

Customer Profile:

Turner Green is a premier litigation boutique with offices in Southern California and Las Vegas, Nevada. We handle a wide variety of commercial litigation-including contract, employment and intellectual property disputes-for publicly traded corporations, small businesses, and high-net-worth individuals.

Business Need:

Turner Green Afrasiabi & Arledge, LLP needed contact information and more importantly their calendar when they were both in the office as well as out of the office. Their current setup only allowed them to sync to their Outlook while tethered, but not their much needed calendar and contacts wirelessly in real-time. Todd felt like he couldn't effectively keep track of his busy schedule. When he was out of the office and needed to schedule an appointment he felt the only way to make sure it didn't conflict with an already existing appointment on his calendar was to contact his office each time. And if his secretary was unavailable he was unable to setup the appointment until he reached her in the office.

Software and Services:

Microsoft Small Business Server 2003
Microsoft Exchange 2003
Trend Micro Messaging Suite

Solution:

IT Innovators implemented OMA (Outlook Mobile Access) that works with Exchange on Turnergreen's Microsoft Small Business Server. This solution not only allows Todd to get his calendar, contacts and email remotely (wirelessly) but it also supports other partners in the law firm that need the same technology on their mobile devices.

Hardware:

Dell PowerEdge 2600
Pocket PC 6700
Sonicwall TZ-170

Benefits:

The benefits are many according to Todd Green, among them “Improved Customer Relations.” Now Todd doesn't have to make his potential or current clients wait to know if they can schedule that important appointment. He's in control of his schedule now. Furthermore, this leverages their investment in their Small Business Server. There are also no monthly fees associated with this wireless connectivity such as with other vendor solutions. This optional feature is integrated into their Microsoft Small Business Server.

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